





## The Sports Group - Road Map

Goal

"Find, Develop & Manage The Best Infrastructure and Sportsmen and Women In The World Of Sport"

Markets	Products	Revenues
- Children looking for an	- Sports Schools under the	-Fees from Students and
education with a sports focus	"Institute Of Sport" brand	Player s attending the Sports Schools and Sports
	- To service Institutional businesses	
-Players from grassroots all	like Schools and Colleges, under	
across India & the world	the "Sports Learning Centres"	- Coaching (Sports teams,
	brand	Associations, States, IPL
- Various Sports		teams & New Academy Set
Associations (State,	-Player Search & Development	Ups) through instruction,
School, Colleges)	under the "World Cricket	Intellectual Property,
The IDL franchise player	Academy" (WCA) brand	Coaching books, CD's,
- The IPL franchise player search and development	- Player Management under	Equipment, Sports management courses
market	"Emerging Players" brand	inanagement courses
intaine c		- Facilities Set-Up and
- The IPL player trading	- New Sports Schools and	Management Fees - from
market	Academy's under "Institute of	Schools, Clubs and other
	Sport "brand	Institutions
- State & International		
player fees	- Sports Associations , Schools etc,	
- Now Sports Schools and	Development under the "Institute	and management
- New Sports Schools and Academy Set Up and	Of Sport "brand	
Operations	- IPL Development under "Emerging	
	Players "brand	
Base	Build	Broaden

## **The Sports Group - Status**

Vision "To Be Managing Careers Of The Best Talent - Running High Quality Sports Schools and Academies -Leading Innovation of New Intellectual Property" Progress Shareholders & Growth Associates - Launched the World Cricket - Opportunities to open more Sports Schools Academy brand and developed - Chris Innis Intellectual property including learning systems and methods -Manage careers of talent - Zubin Bharucha across the country -Launched Emerging Players - Dr Neeta Adhau - Develop alliances with Private Limited with contracts State Associations to develop with a number of players across - Romi Bhinder their grass roots cricket the country as well as leading IPL franchise Rajasthan Royals - Develop alliances with IPL franchises to find them new - Launched Institute Of Sport and all the sports under it, players including Fitness, Cricket, - Trade players within the Squash, Football, Tennis etc IPL for fees - Already signed 30 most - Develop opportunities for talented players across India New Academy Set Ups via corporate and private - Already raised \$1.5MN for the Sports School concept institutions - Constantly find and sign

new players

### **The Sports Group - Future**

#### Risks

-Investment in India with Indian costs and salaries minimizes risk even further

- Minimal risks as each product is currently launched with mostly internal finance with minimal external assistance

- The biggest risk is growing too slowly as competitors are awakening to the grass roots opportunity Outsourced Sports Market

- This a huge area of opportunity as expertise is severely in short supply

- This can be in the areas of State associations with Cricket as an example as well as with schools, and colleges

- This automatically translates to controlling the coaches, which are in short supply today, hence we need to train them and deploy them to our contracted clients.

#### **Next Steps**

- Aim to turn reach \$10MN in profit in under 10 years

- Funding however will allow us to grow rapidly, focusing on generating substantially larger revenues than predicted, from the various products

### **The Sports Group – Founding Personnel**

#### **Romi Bhinder**

Function: Implementation and Set Up of Projects

- Bachelor of Arts from University of Nagpur

- Implemented several high profile projects in the field of sports and particularly in Cricket

- Expertise lies in the implementation of high profile projects which involve the government

Interests: Politics, major sports fan and bringing sport to the masses

#### Function: Development

**Zubin Bharucha** 

Getting businesses started, developing the IP and vision

-MBA From Henley Management College, UK - Worked at different multinational organisations in the United Kingdom, India and the USA. - Represented - India Youth, Surrey CCC and Mumbai State at cricket

Interests: Running, sports and raising money for charity's

#### Function: Non executive

**Chris Innis** 

Advising on all strategic matters

-Former Board member at EMAP PLC UK
- Strategic advisor to Macquarie bank
- Owner of a publishing business

Interests: Buying, selling and investing in businesses around the world

### Dr Neeta Adhau

Function: Schools Advisor and Administration

- PHD from the University of Nagpur on child psychology

- Several diplomas from a variety of universities in the field of Child Education

Interests: Psychology and children's education

The Sports Group:		Summary										
Dollar Rate To Rupee:	45	Worst Case Scenario (USD)										
NUMBERS			Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
		Sports School - <i>Students</i>	250	300	350	400	450	500	900	925	950	1000
		Sports Learning Centres (SLC) - Institutional - Locations	12	24	48	60	72	100	125	150	175	200
		Emerging Players - <i>Players</i>	10	20	30	35	40	50	60	70	80	90
		ZOLT - Equipment										
		F.I.T. (Families In Training) - Locations	12	24	36	48	60	70	80	90	100	120
		WCA (World Cricket Academy) - <i>Players</i>	50	100	125	150	175	200	225	250	275	300
REVENUES		Sports School - Student Fees	1625000	1950000	2275000	2600000	2925000	3250000	5850000	6012500	6175000	6500000
		Sports Leanings Centres - Student Fees	316800	633600	1267200	1584000	1900800	2640000	3300000	3960000	4620000	5280000
		Emerging Players - Only Player Fees, No Sponsorships etc	50000	100000	150000	175000	200000	250000	300000	350000	400000	450000
		ZOLT - Equipment Sales	75000	100000	125000	150000	175000	200000	225000	250000	275000	300000
		Families In Training (FIT) - Only Student Fees	18000	36000	54000	72000	90000	105000	120000	135000	150000	180000
		World Cricket Academy (WCA) - Only Student Fees	25000	50000	62500	75000	87500	100000	112500	125000	137500	150000
	Total Revenues		2109800	2869600	3933700	4656000	5378300	6545000	9907500	10832500	11757500	1286000
соятя		Capital Investment	3000000					3000000				
		Sports School (Staff, Maintenance etc)	822000	848000	878000	918000	936000	1750000	1823000	1923000	1923000	1923000
		Sports Leanings Centres (Staff, Maintenance etc)	54000	108000	216000	270000	324000	450000	562500	675000	787500	900000
		Emerging Players (Combined)						1				
		ZOLT (Combined)										
		Families In Training (Combined)										
		World Cricket Academy (Combined)										
		Central Marketing	250000	200000	150000	150000	150000	250000	200000	150000	150000	150000
		Central Office Infrastructure (Travel, Electricity, Computers etc)	150000	175000	200000	225000	225000	150000	175000	200000	225000	225000
		Central Core Staff	150000	200000	225000	225000	225000	150000	200000	225000	225000	225000
		Additional Staff For FIT, ZOLT	150000	150000	150000	150000	150000	150000	150000	150000	150000	150000
	Total Costs		4576000	1681000	1819000	1938000	2010000	5900000	3110500	3323000	3460500	3573000

## Sports Portiolio

www.TheSportsGroup.In www.InstituteOfSport.Org www.ThePlayersGroup.Org www.FamiliesInTraining.Com www.WorldCricketAcademy.Com www.WorldSquashAcademy.Com www.InternationalFootballAcademy.Com www.Zolt.In www.WorldSportsTrust.Com

## The Sports School - Nursery



# THANK YOU